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Pacific Northwest Drupal Summit October 19, 2025

## Good Accessibility Is Good SEO: Big Wins For Both

Syd Hunsinger (they/them), Product Owner, DEIB Specialist



CONFIDENTIAL: PREPARED BY SANDSTORM®

### Fun facts about Sandstorm®



Accessibility-certified, creative technology agency for 25+ years for purpose-driven brands

Deep expertise with **Higher Ed, Associations, Global Non-Profits, & Healthcare** 



#### **Certifications:**

CPACC (accessibility), AWS Cloud, Pantheon, Acquia, Drupal, DEIB, and WBENC (women-owned) 15+ yrs working in Drupal



Interdisciplinary team:

UX, UI, AI, strategy, technology, analytics

UX practice started by **Ph.D in human factors** in 2006

**FUN FACT** 

1 in 4 US adults, or 28.7% of the US population, have a disability.



Source: CDC.gov

NOT SO FUN FACT

Only 5.2% of the top million websites meet accessibility standards.

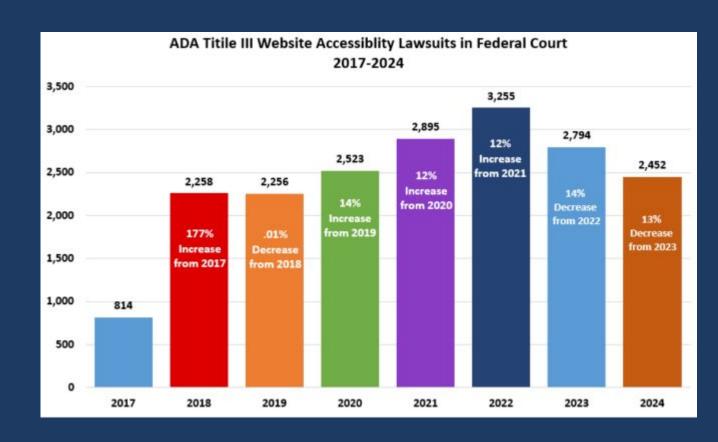


Source: WebAIM

### **GOOD/BAD FACT?**

Almost 200% increase in website accessibility lawsuits since 2017.

The good news is that these lawsuits have decreased in recent years.



WE LOVE A TWO-FER

Many common accessibility issues are resolved in content which can also help your SEO.

BEFORE WE BEGIN...

## A word on Al and AEO (Answer Engine Optimization)

# Key Takeaways Good Accessibility Is Good SEO



## Format for Scannability

- One-sentence paragraphs are easier to read on the web. People generally skip big walls of text.
- Begin with the end. Put the most information first in a sentence, first in a paragraph, and first on the page.
- Use lots of sub-heads. These help people scan the page for the part they want to read. Make sure the subheads are descriptive.
- Cut extra words. The more unnecessary words you have, the more likely visitors are to miss the important ones.

### Relevant photos

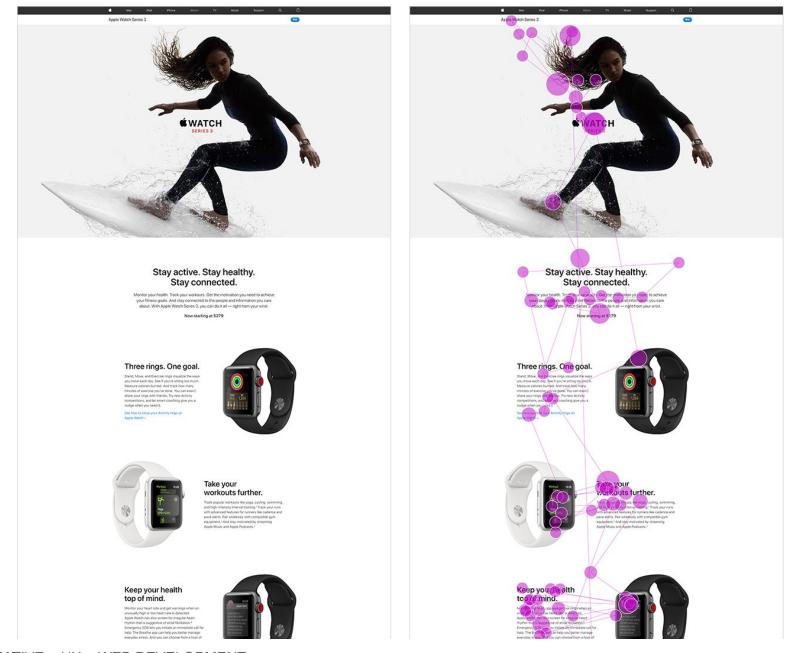
### Motivation Inspiration for your perspiration.



Catchy headline

Scannable subheads

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Screen readers render text and image content as speech or braille.





## Increase readability with...

### **Bullets, numbered lists and tables**

- If you can show something in bullets or a table, do.
- If you list a series in a paragraph, make it a bulleted or numbered list instead.
- Bolding keywords within each bullet (often at the beginning of the bullet) can make them even more scannable.



### **FACT:**

Fewer and fewer visitors are arriving through the homepage.

#### TAKEAWAY



Keep your content scannable and free of jargon with short, easy-to-read paragraphs



# Utilize clear headings in a logical order

What are headings?



A heading is a word, phrase, or statement that starts a section of content, similar to a title.

Heading tags are **HTML** elements used to define the heading to differentiate from the rest of content on a web page.



### Think of It Like...

### the structure of a book.

- <h1> is the title of the book
- <h2> is the chapter title
- <h3> is a subsection of the chapter
- <h4> is a subsection of the subsection of the chapter
- ...and so on

### A TALE OF TWO CITIES.

IN THREE BOOKS.

BOOK THE FIRST. RECALLED TO LIFE.

### CHAPTER I.

THE PERIOD.

It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of Light, it was the season of Darkness, it was the spring of hope, it was the winter of despair, we had everything before us, we had nothing before us, we were all going direct to Heaven, we were all going direct the other way—in short, the period was so far like the present period, that some of its noisiest authorities insisted on its being received, for good or for evil, in the superlative degree of comparison only.



# Appropriate Heading Structure

```
<h1>Main Heading</h1>
 <h2>Sub Heading</h2>
  <h2>Sub Heading</h2>
   → <h3>Sub Sub Heading</h3>
    <h3>Sub Sub Heading</h3>
    <h4>Sub Sub Sub Heading</h4>
  <h2>Sub Heading</h2>
```

This is the page title - your developer does the <h1>

Content admins are responsible for <h2>, <h3> and onward



#### TAKEAWAY



### Good headings provide a scannable roadmap of the content for all users



# Accurate metadata benefits everyone

## What is metadata?

Metadata is simply data that describes other data.













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#### Capabilities: Human-Centered and Research-Driven

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#### Capabilities: User Experience

Starting with 1:1 in-depth interviews, we begin to identify a user's content and functional requirements, purchasing rationale, behaviors, and trends. We mold ...



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#### About Us: Shared Values Make All the Difference

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Page Address

Page Title

Meta Description

# For your website, meta data best practices look like...

- **Title**: Under 60 characters. Includes primary key phrase
- Meta Description: Up to 300 characters and includes natural use of the primary keyword
- Headings: H1 (oftentimes the same as Title) includes primary keyword.
   Subheadings (H2, H3, etc.) include variation of primary keyword or secondary key phrase when appropriate
- Page Address: e.g.
   /your-keyword-here, whenever possible



#### TAKEAWAY



Page titles, meta descriptions, and page addresses all inform users they're in the right place



# Alt text isn't just important; it's a necessity

### There are three primary kinds of alt text.

### **Standard Alt Text**

- Less than 250 characters
- Conveys the purpose of an image (e.g. "Search" vs "Magnifying Glass")

### **Short Description**

- More than 250 characters
- Conveys the purpose of an image
- Image is more complex
- Might involve a person or a group of people

### **Long Description**

- Can be as long as you need
- Used for complicated images (e.g. infographics) or charts
- Need an HTML equivalent
- Also requires alt text





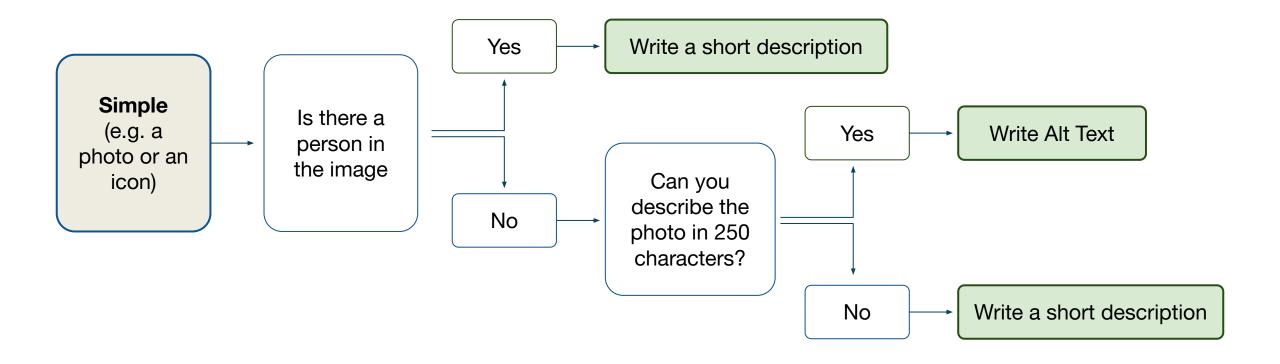
unicef

<img loading="eager" src="/sites/default/files/styles/mobil
e max 400px wide/public/2024-03/UNICEF Sandstorm Homepage2x
 0.jpg?itok=u3CqTXLU" width="600" height="400" alt="Group o
f 8 smiling children from the Samburu tribe in Kenya sittin
g on a tree trunk wearing colorful clothing." typeof="foaf:
Image"> == \$0

QUESTION: HOW DO I KNOW WHICH TYPE OF ALT TEXT TO USE?

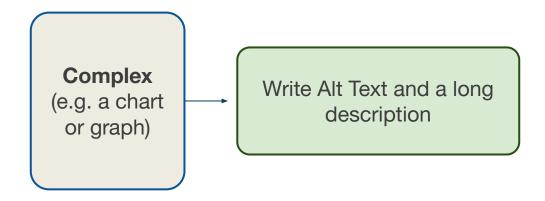
Start by answering the question, "Is my image simple or complex?"

### For Simple Images:





### For Complex Images:





### TAKEAWAY



All images need to have alt text, and you can use the target keyword when it makes sense



# Text-heavy images need an HTML equivalent

# We see all sorts of text-heavy images, like...

- **Event Banners**: Images with event date, time, and location information
- Logo Collages: Many sponsor or supporter logos on a single canvas
- Hero Images: Banners at the top of overview pages, but with headline text on top
- **Infographics**: In-depth graphic meant to help explain or visualize a lot of data
- ...and many more



### HTML Event Information

### Live text version of all event information:

- ✓ Title
- Date
- ✓ Location



### Logo Collages

Official Sponsor of Growth<sup>SM</sup>

### Make logo collages accessible

- Upload individual logos
- ✓ Alt text for each logo
- ✓ Link to sponsor websites







**Endorsed Partners** 







Growth Leader



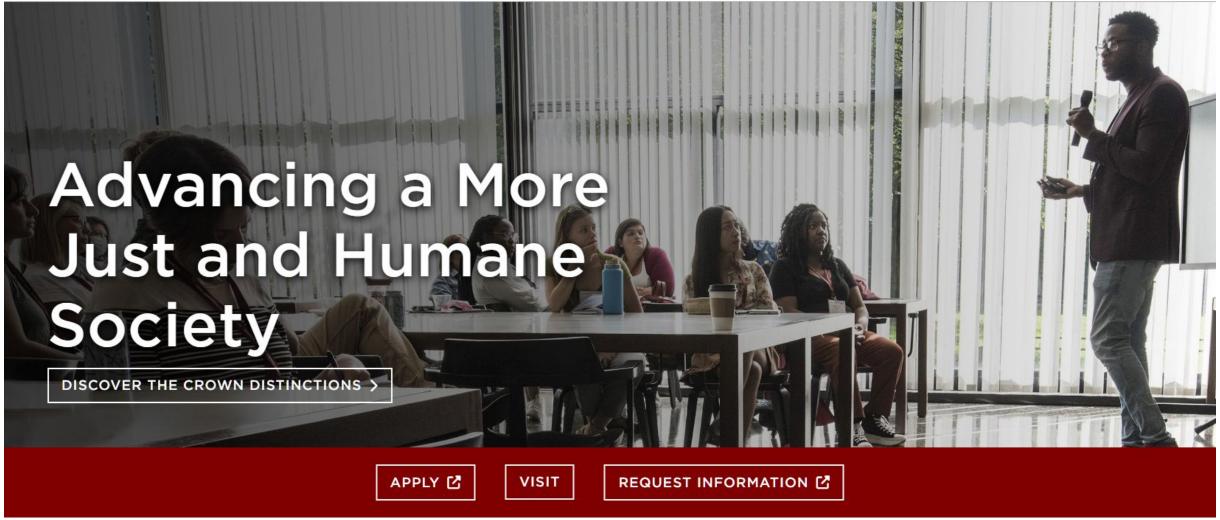






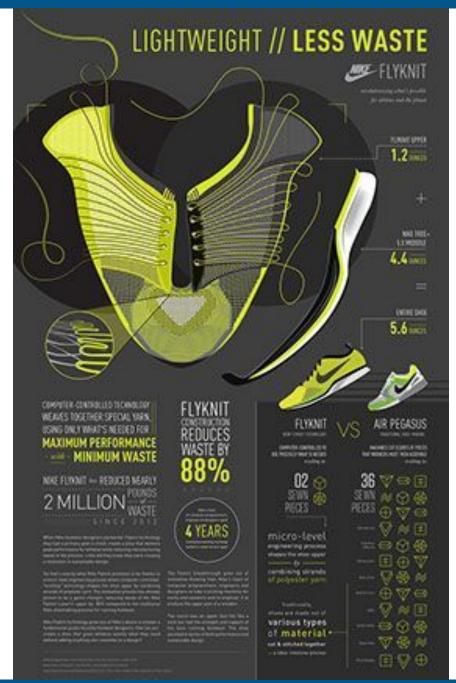


### Hero Banners



### Infographics

Infographics are a prime opportunity to make use of a long description, which allows for HTML markup, or a transcript visible on the page to all users.



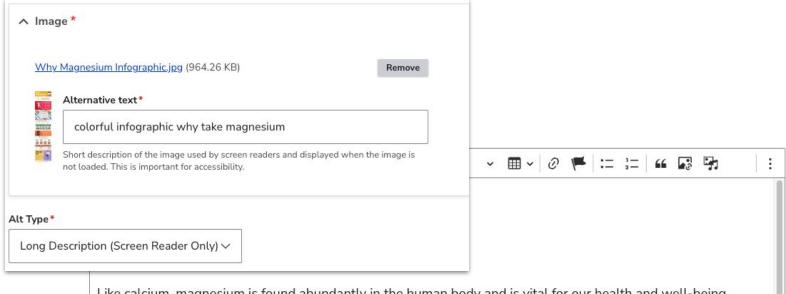
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Like calcium, magnesium is found abundantly in the human body and is vital for our health and well-being.\*





Like calcium, magnesium is found abundantly in the human body and is vital for our health and well-being.

#### SO Magnificent!

- Vital Mineral Nutrient
- Cofactor in 300+ Metabolic Processes\*
- · Works with Calcium to Maintain Bone Health\*
- Supports Healthy Blood Glucose Management\*
- Supports Energy Production\*
- · Promotes Restful Sleep\*

#### Did You Know?

Although magnesium is found abundantly in our body with a healthy diet, recent research has shown that magnesium deficiency is becoming increasingly common, with one study showing that more than 50% of the U.S. population does not meet the U.S. recommended daily intake (RDI) for dietary intake of magnesium.

#### **TAKEAWAY**



Leverage HTML content wherever you can, as it is accessible and easier for search engines to index



# Keyword stuffing doesn't help anyone

What is keyword stuffing?



Keyword stuffing is a tactic where a writer forces keywords unnaturally into their content to rank better for SEO.



# Here's an example...

What time would it be 18 hours after 11:30 PM?

Here we have calculated **what time it will be 18 hours from 11am.** In other words, what is **11am plus 18 hours**? It does not matter if it is 11am today or any other day from the past or future.

To clarify, when we say 18 hours from 11am we mean 18 hours after 11am or 18 hours forward from 11am.

We of course took into account that there are twenty-four hours in a day, which include twelve hours in the am and twelve hours in the pm. **18** hours from **11am**:

**5 AM** 



TIP:

Choose one primary keyword for your page and find other naturally occurring keywords to highlight as you go.

#### Use the keyword phrase, keyword stuffing, liberally in the content, but because it is the primary topic, this makes it seem very

### Keyword Stuffing

#### What is Keyword Stuffing?

Keyword stuffing refers to the excessive use of a target keyword in on-page content with the intention of ranking for that keyword. Google considers keyword stuffing as a spam technique and lists it in its spam policies.

Examples of today's keyword stuffing include adding lists of phone numbers without added value, blocks of text that list cities and regions that a web page is trying to rank for, or repeating the same words or phrases so often that it sounds unnatural.

Also, keyword stuffing can be used in anchor texts and URLs.

Keyword stuffing used to be effective in the past when search engines relied on simpler methods and algorithms to find relevant content. Today keyword stuffing does not work that well.

Source: Ahrefs

natural.



#### **TAKEAWAY**



For every 100 words you write, use your target keyword 1 time

# Link text needs to be clear and descriptive



# Good text links are good UX and good accessibility

#### As for assistive technology:

- Screen readers can be programmed to only read links
- Speech recognition tools can be programmed to open a link after a specific voice command





This "Learn more" link is ambiguous, and doesn't tell you where you'd go if removed from context.

Links for "education," "publications," "books", "courses" and "webinars" are good - short and descriptive.



#### Goup Affiliation Program

Gall the Advantages for a Lower Ra

Al roup Program Application (Firm)

JO NOW! Make a total commitment to profession sm!

Appraisal Institute Benefits Include:

- Discounts on education and publications, including books, courses, seminars and webinars
- 24/7 online access to the Appraisal Institute's Y.T. and Louise Lee <u>Lum Library</u>, which carries thousands of articles, research reports—and more
- Free guidance on professional practice issues through the Appraisal Institute Ethics & Counseling area

Learn more about the vast array of benefits that can sharpen your competitive edge.





1 Visit <a href="http://www.kent.edu/webteam/drupal-training-manual">http://www.kent.edu/webteam/drupal-training-manual</a> for more information.



1 Visit the Web and Social Media Services website for more information.



2 To learn about accessibility guidelines and web standards, click here.



2 Learn more about accessibility guidelines and web standards.



3 Information for Current Students. Information for New Students.



3 Information for <u>Current Students</u>. Information for <u>New Students</u>.



# Good text links are good UX and good accessibility

- Use unique text link language
  - AVOID click here and read more
- Buttonize special links
- Group links together
- Download links need inform about the file format and size



#### TAKEAWAY



Make sure your links don't just say 'read more' or 'click here'



# Links need predictable behavior

Links need to do what a user expects them to. For example...

- **Buttons** inherently imply a user is taking an action.
- External links need an indicator so users know they're leaving.
- **Files** need to be identified, so users know a download will begin.
- Crosslinking between pages on the site

#### Register for CTPF's Spring Town Hall Webinar

News April 29, 2024

CTPF will offer a quarterly Town Hall webinar hosted by Executive Director Carlton W. Lenoir, Sr. on May 9, 2024, at 4:00 p.m. The webinar will offer a general overview of Fund operations and offer reminders for the spring. The webinar is expected to last about 40 minutes.



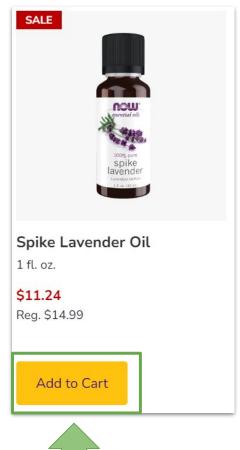
Register in advance for this webinar 🖸

Watch this webinar about mastering skills and technology that can help track down those hard-to-find deals, and pave your way to a more successful career.

WATCH NOW

Download the Deck D









When guiding a user to a new page, one of the following should apply:

- Access pages that are the next level down
- Go to the page that comes next in the navigation
- Use tools to execute what you've just discussed
- Find ways to contact, purchase
   or share on social networks



TIP:

When removing old content, ensure you have a redirect strategy in place.

#### TAKEAWAY



Clearly label buttons and links as PDFs, external links, automatic downloads, and so on



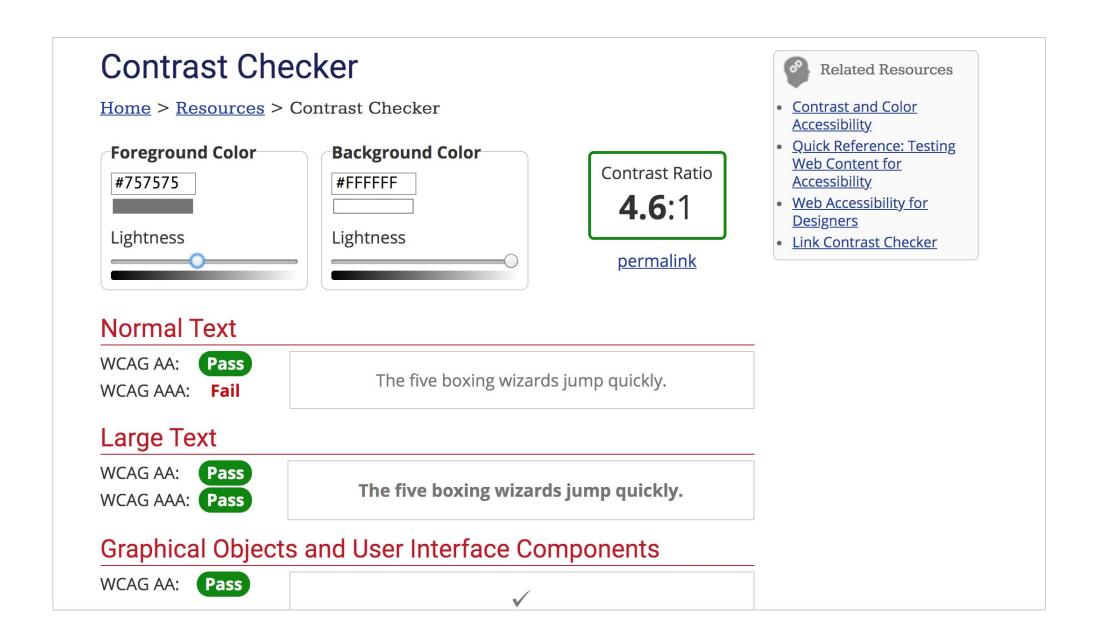
# Colors need to have appropriate contrast ratios

Why is good color contrast important?

Some users have trouble discerning color.

Ensuring appropriate contrast means the are able to easily consume the content on your website.



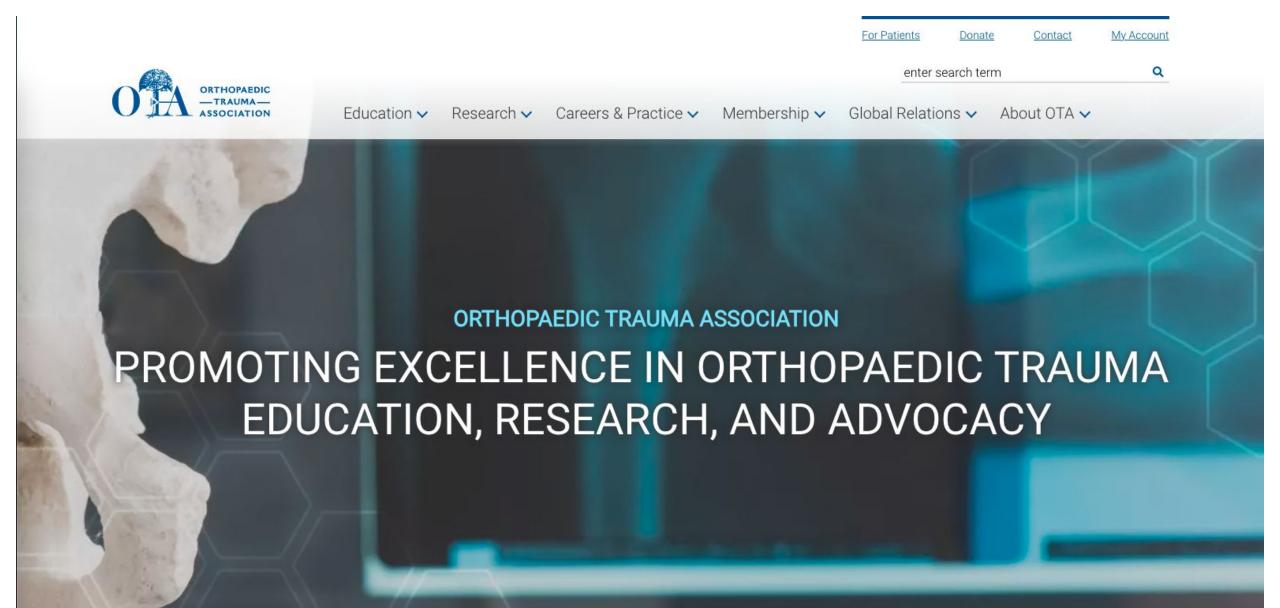


FREE TOOL: https://webaim.org/resources/contrastchecker/

#### **GOOD NEWS:**

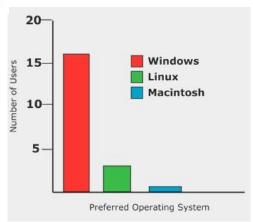
Most colors are set by the default styles of your website and aren't easily changed...

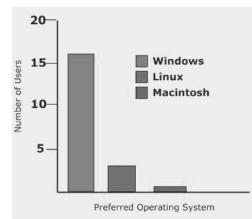
...but when it comes to images, charts, and so on, content admins still have impact.

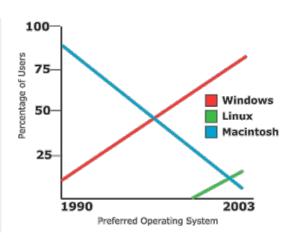


# For graphs, accessibility goes beyond just color

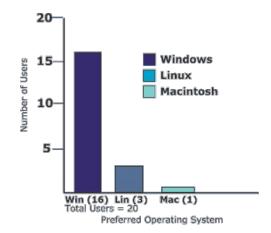


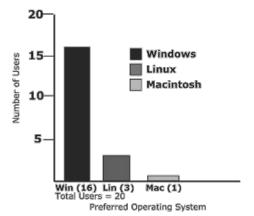


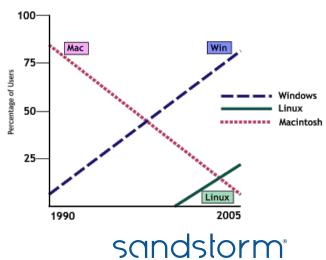












#### **TAKEAWAY**



## Check to make sure your colors are easily legible for all users

# Regular review and maintenance is crucial

Your SEO and accessibility work is ongoing.

Period.

- Continuously develop new content for your website
- Update, optimize, or prune old content
- Regularly scan and audit your website for accessibility issues



# For SEO, monitor metrics like...

- Landing Pages / Exit Pages
- Keywords
- Impressions
- Clicks
- Rankings
- Site search queries
- Broken Links



# For accessibility, check or scan for...

- Color contrast issues
- Inappropriate markup
- Missing alt text
- Unnecessary PDFs
- Inaccurate aria labels
- Unusual link behavior
- Keyboard operability



#### **TAKEAWAY**



## Neither your SEO nor your accessibility efforts are "one and done"

#### 10 Takeaways



- 1. Keep your content scannable with short, easy-to-read paragraphs
- 2. Good headings provide a scannable roadmap
- 3. Page titles, meta descriptions, and page addresses orient users
- 4. All images need to have alt text
- 5. Leverage HTML content wherever you can
- 6. For every 100 words you write, use your target keyword 1 time
- 7. Don't title links 'read more' or 'click here'
- 8. Clearly label buttons and links based on their behavior
- 9. Make sure your colors are easily legible for all users
- 10. Neither your SEO nor your accessibility efforts are "one and done"



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REMEMBER

Good usability is good accessibility.



#### Let's connect!



**Syd Hunsinger (they/them)**Product Owner, DEIB Specialist
<a href="https://www.linkedin.com/in/sihunsinger/">https://www.linkedin.com/in/sihunsinger/</a>

### Download the presentation and other resources here:

sandstormdesign.com/pnw-summit



